



## SIMPLIFIED SD PROCESSES

### through FIS/edc Cloud for sales orders

#### Automated processing of sales orders in SAP

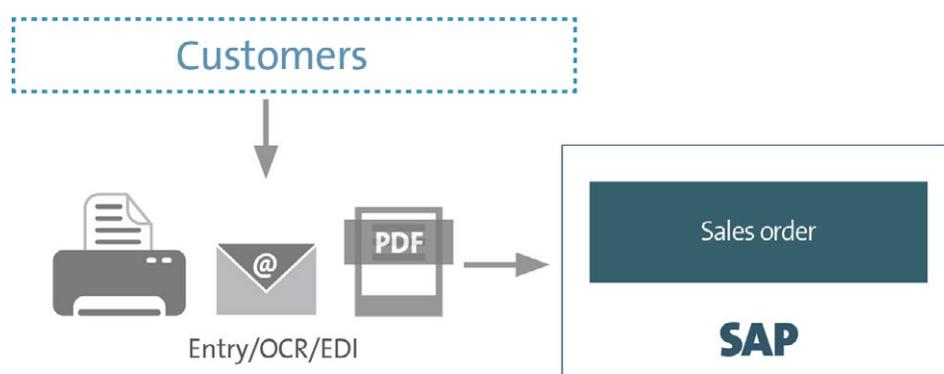
FIS/edc is an SAP document process optimization for finances and accounting, purchasing and procurement as well as for sales and distribution. It stands for the holistic connection and integration of customers and vendors into the existing SAP system - irrespective of the existing architecture. The functions for automatic sales order processing are part of the optimization.

Developed on SAP Business Technology Platform (BTP) and seamlessly integrated into the ERP solution, FIS/edc enables fast and efficient business processes for sales orders. If your customers send the sales order in paper form or as a PDF file, the documents will be read via an OCR document recognition with excellent recognition rates. Furthermore, the processing of electronic documents, such as the EDI format, is supported. Consequently, erroneous EDI orders can directly be processed by the sales employee (simplified IT process).

The inbound documents are directly imported into the cloud solution and clearly listed in the application. Comprehensive check and matching routines enable the automatic processing of inbound sales orders. This means that in case of correct customer purchase orders with or without reference to a quotation, the document is created by the system and the logistical chain can be triggered.

#### YOUR BENEFITS

- Relief in the operational day-to-day business
- Process optimization for inside sales
- Time saving due to automated order processing
- Uniform process for all entry channels (OCR, e-mail, EDI)
- Complete documentation



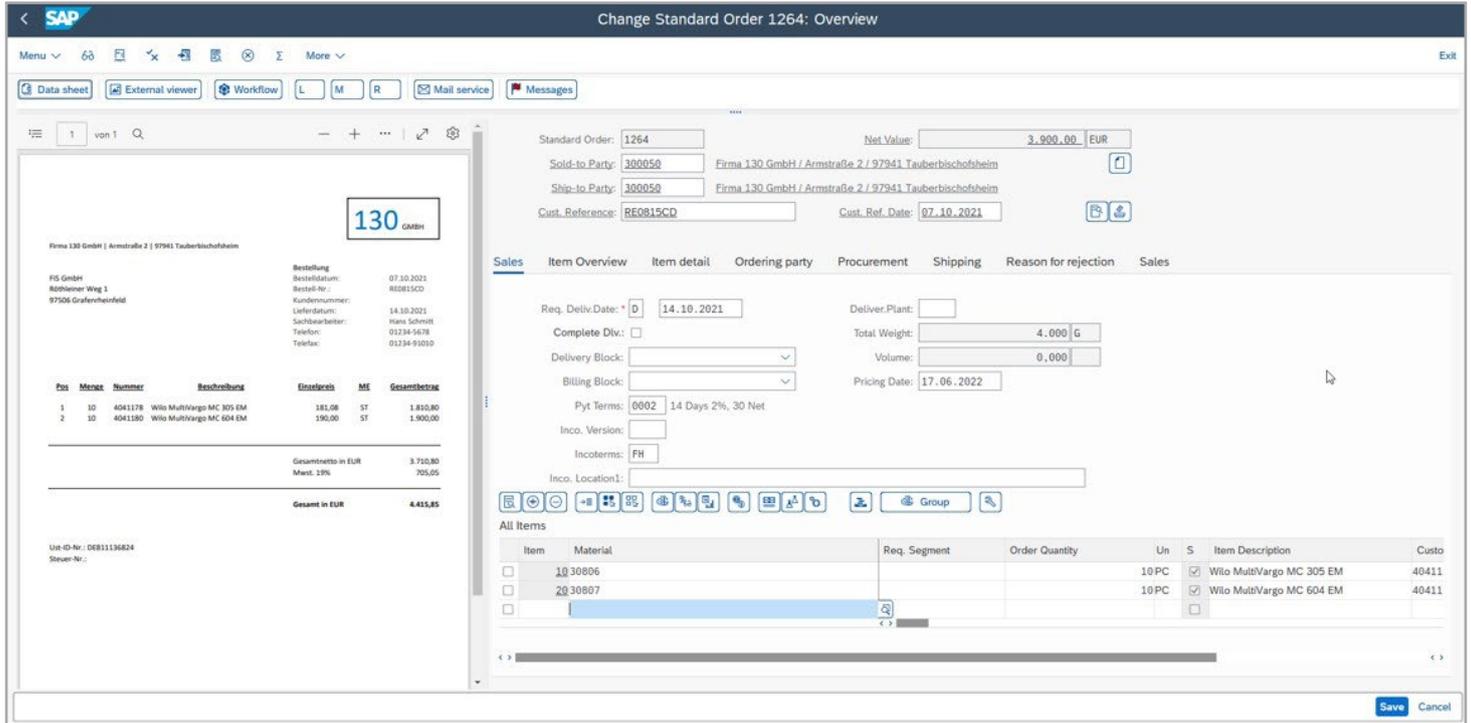


Fig. 1: detail screen of the FIS/edc Sales Order Monitor

### Convenient postprocessing is possible at any time

All relevant data read from the documents is compared with the master data. Missing information can be added quickly and easily. In the detail screen, all information required for checking is clearly displayed (fig. 1). Consequently, FIS/edc for sales orders enables the technical and content-related post-processing of orders entered in the system that could not be updated automatically. These incomplete or erroneous orders are displayed in tabular form in the overview screen. Here, the required corrections or amendments are made. The original document (PDF format) is stored in the attachment list of the order.

The provision of FIS/edc for sales orders as a cloud application based on SAP Business Technology Platform ensures a scalable operation. As a multi-tenant application, FIS/edc makes the current functions available for all users at any time. The use of BTP optimally embeds the application into the SAP landscape and, as a consequence, offers the user a familiar user interface.

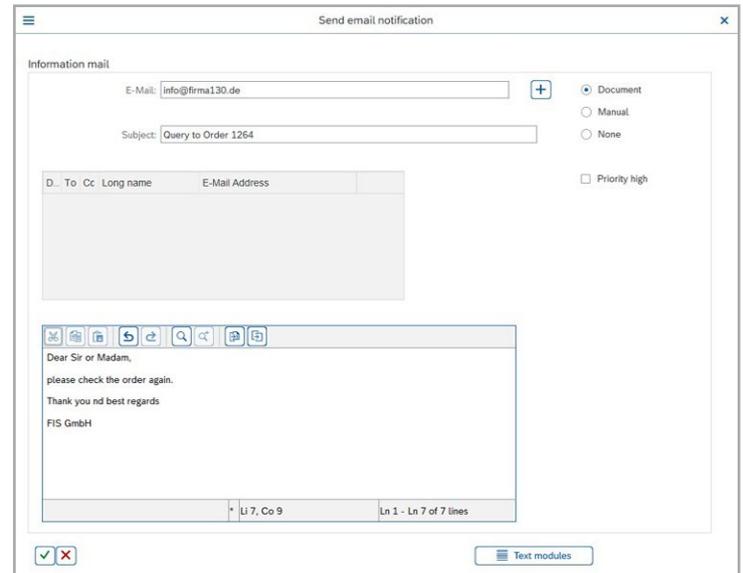


Fig. 2: e-mail customer communication FIS/edc Sales Order Monitor