



RETAILING FOR THE TECHNICAL WHOLESALE with *FIS/wws*

FIS/wws is the all-in-one solution for technical wholesale and its compound groups based on SAP. The industry-specific configuration of this solution reduces implementation efforts and project runtimes to a minimum. Since 1996, the industrial solution has permanently been further developed by FIS, the technical wholesale market leader in the D/A/CH region, and is currently used by more than 25,000 SAP users.

Sustainable reduction in purchase order costs for purchasing and procurement

Optimal ability to deliver and low capital tie-up are above all central success factors in the field of technical wholesale. This is why purchasing and MRP as well as quick processing times are of high importance. With its forecast and MRP functions, *FIS/wws* determines the appropriate values and provides your purchasing department with optimal order proposals.

According to individual requirements, these purchase orders can be triggered automatically or after a check. The solution also considers any scaled conditions with your vendors and

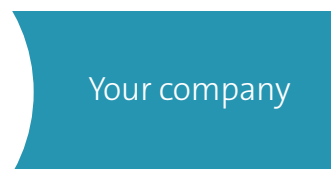
helps you sustainably reduce your purchase order costs. From the forecast to the verification of the vendor invoice, *FIS/wws* includes optimizations for your purchasing department that are particularly significant for wholesale.

Effective tools for a powerful sales department

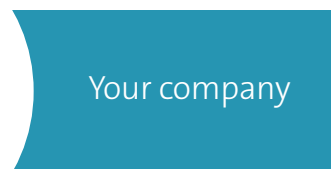
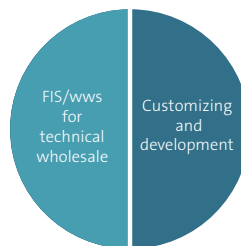
It is important in the operational day-to-day business (e.g. when working as a sales clerk) to quickly find the right information for customers. Besides the support of customers from the craft sector, the processing of bid invitations is also part of the day-to-day business.

This is precisely where the *FIS/wws* wholesale optimizations come into play. Apart from optimized user interfaces for your sales clerks, our solution also comprises many tools for effective bid invitation processing. It goes without saying that industry-specific user interfaces, such as GAEB/ÖNORM and DATANORM, are supported. From quotation creation to payment processing – *FIS/wws* includes many practical functions to ensure effectivity and high customer satisfaction.

Without *FIS/wws*:
high adjustments
efforts required



With *FIS/wws*:
considerably reduced
adjustment efforts



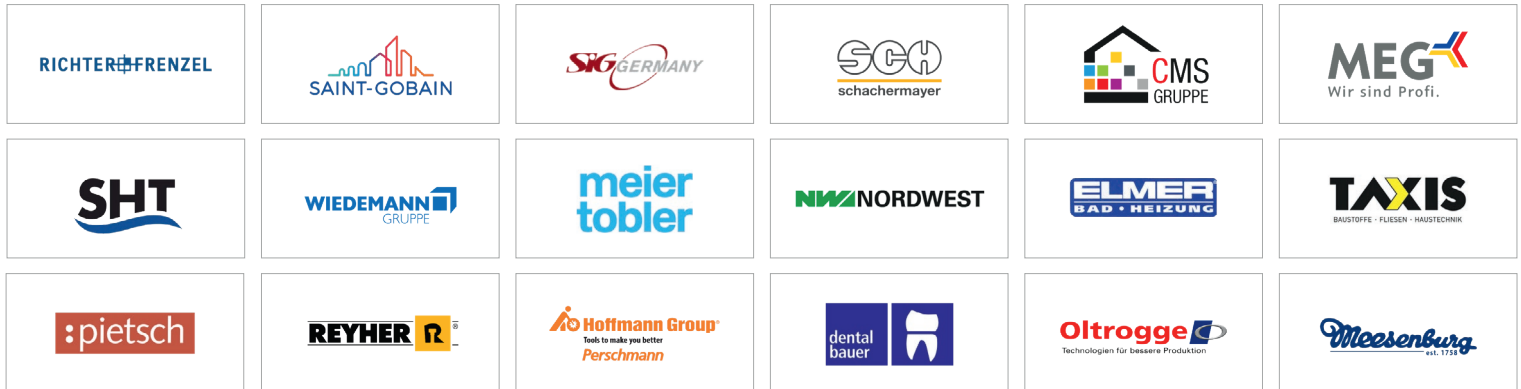
Warehouse and shipping logistics – everything is made easier with FIS/wws

FIS/wws controls the complex internal and external flows of wholesale goods in such a way that your shipping logistics is given optimum support. Central functions such as the picking and packing of goods as well as route determination/planning have been specially designed for wholesale requirements

Integrated SAP processes for your accounting, finances and controlling departments

FIS/wws is an all-in-one solution for your company based on SAP including accounting, finances, controlling and HR. You get a solution that does not only cover all functions from these areas but is always up to date when it comes to legal certainty and internationality.

REFERENCES



HIGHLIGHTS

- Predefined industry-specific core functions and processes
- FIS/wws is already available in 15 languages and successfully used internationally
- User association with “cost sharing” for specific further developments
- Support around the clock
- Start of an implementation (no development) project

BENEFITS

- Field-tested solution by a provider who is familiar with wholesale processes
- Complete fulfillment of current and future business process requirements
- Secure basis for a national or international growth strategy
- Crisis-proof strategic partners with FIS and SAP
- Sustainable securing of competitive advantages due to release strategy – always up-to-date IT

FIS Informationssysteme und Consulting GmbH

FIS Informationssysteme und Consulting GmbH is an expanding and independent enterprise and the parent company of the FIS Group, which employs more than 700 employees making companies more modern, economic and competitive every day. FIS focuses on SAP projects and the development of efficient solutions promoting digitization within companies. As one of the leading value-added SAP resellers in Germany, Austria and Switzerland, FIS is the market leader in technical wholesale with the all-in-one FIS/wws solution. Together with its Medienwerft subsidiary, FIS covers the complete range of SAP topics in the field of Customer Experience (CX).

More than 100 specialists operate and administer the customers' SAP systems in the FIS-ASP subsidiary data centers in Southern Germany. The FIS-SST subsidiary is the competent partner for nearshoring projects. The FIS-iLog subsidiary develops collaborative solutions for the convenient and secure process management of different companies on shared platforms.



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