FIS Extends Executive Board

FIS GmbH, an SAP partner with “Gold” status, has restructured its corporate management. On April 01, 2015 two long-serving FIS employees took up new positions. Wolfgang Ebner was appointed managing director and Dieter Ball was appointed to the management board.

FIS Informationssysteme und Consulting GmbH

Left photo: Dieter Ball, Executive Board Member
Right photo: Wolfgang Ebner, Managing Director

Wolfgang Ebner, the newly appointed FIS managing director, is one of the founding members of the company and has been working at the FIS headquarters in Grafenrheinfeld since 1992. At first, the graduate in business administration supported customer projects focusing on the Sales and Distribution module before becoming head of the Product Design department with collective power of attorney. In August 2011, he assumed overall responsibility of the Smart Products Business Unit. As a new member of the management board, Dieter Ball is responsible for the overall management of the SAP Technical Wholesale and Industry Business Unit. In 1995, the industrial engineer started his professional career at FIS as an SAP consultant. Prior to his appointment, he was head of the SAP, Technical Wholesale and Industry consulting department.

The SAP Technical Wholesale and Industry Business Unit of FIS GmbH includes the development and marketing of the FIS/wws® industrial solution for the technical wholesale. The Smart Products Business Unit includes all cross-industry solutions and services.

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Dear readers,

When it comes to sales and distribution issues, you often only hear one term at first: acquisition of new customers. However, companies should show equal commitment for their existing customers. It depends on many factors directly linked to each other whether these customers feel to be in good hands with the respective service and support offered and treated and assisted adequately by our sales and marketing department. To offer you a more requirements-oriented support, we have started to implement further organizational changes in the FIS company. Numerous conversations with you have shown that separate management of existing and new customers was a correct decision and further steps of that kind will follow.

As a new member of the FIS executive board, this topic is particularly important to me. Besides, the consistent further development of our warehouse logistics solutions as well as the SAP HANA topic are top FIS issues for the upcoming months.

In connection with the announcement of S/4HANA in spring, the SAP users focus on the new SAP In-memory technology much more strongly than before. I am sure that you as our (prospect) customers and partners will have noticed that all FIS products can run on HANA now. However, we do not stand still and are able to present further new HANA features in this edition of the FIS NEWS.

I hope you will enjoy reading!

Yours sincerely

Dieter Ball, Executive Board Member

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FIS-ASP

SAP Gold Partner
Sanitas Troesch Tests BW on HANA

Putting the performance gain promised by the use of SAP HANA to the acid test was the aim of a “Proof of Concept” executed by Sanitas Troesch in spring 2015. The SAP user wanted to find out how fast the SAP Simple Finance would cut down the processing time on the FIS HANA installation in one of the FIS data centers in Grafenrheinfeld. In this way, FIS was able to determine the aggregate quality in the reference system. HANA shows off its strengths to the fullest. Given its enormous dataset (due to the historic update of the sales orders and quotations on hand for instance), a complex data structure and multilayered reports, Sanitas Troesch’s BW system therefore was an appropriate candidate. FIS and FIS-ASP provided Sanitas Troesch with an optimized HANA-based SAP BW test system that had run parallel to the live system for four weeks. The results gained during the test spoke for themselves: as far as reporting is concerned, performance improved by factors ranging from 30 to 80 according to the process step; in exceptional cases, the system recorded an improvement by a factor of 400. The reading times on the database accelerated by a factor of 1,000 and more according to the drilldown and the loading and processing performance improved by factors ranging from approximately 3 to 700 according to the process. Specifically for the loading processes that often last several minutes up to hours, an improvement by a factor of 2 or 3 is already clearly noticeable. Furthermore, a saving of time resulted from the omission of some process steps alone that are only required on conventional databases in order to improve performance.

The results are reason enough for Sanitas Troesch to exclusively use SAP HANA for BW analyses. In autumn 2015, HANA is planned to go live in order to get faster and improved business data evaluations in the future.

Certified: SAP Confirms that FIS Solutions Comply with All Product Standards under SAP HANA

FIS successfully completed the qualification process of its FIS/wws® Industrial Solution. The “SAP Business all-in-one partner solution powered by SAP HANA” meets all requirements of the technical wholesale placed in a retailing system. The process modeling solution FIS/see® and FIS/edc® for automated document management have also been recertified successfully for integration in SAP ERP. This means that both FIS/see® and FIS/edc® have been certified for the In-Memory SAP HANA platform for the first time.

The SAP Integration and Certification Center (SAP ICC) certifies the integration of the FIS solution in SAP ERP under SAP HANA and the use of standardized integration technologies. Consequently, FIS confirms to its customers that FIS-solutions comply to all SAP product standards and that FIS continues to follow the path of SAP towards future technology with HANA by providing its solutions.

FIS-ASP Offers “Proof of Concept” for High-Performing SAP HANA OpenStack Cloud

“HANA out of the cloud” is at the top of the current SAP agenda, also for FIS and FIS-ASP. FIS and its subsidiary FIS-ASP have intensively dealt with both topics. Apart from the FIS/wws® Industrial solution for technical wholesale, which was the first software solution, the Smart Products and with them all FIS solutions can now also be run on the SAP in-memory database. In addition, FIS-ASP relies on SUSE OpenStack Cloud, a high-performing and inexpensive technology for the cloud-based SAP operation.

“The participants showed enormous interest in our topics and the interaction between participants and speakers was extremely intensive,” says Dirk Schmeide, head of sales of the FIS Smart Products Business Unit. “The felicitous combination of existing customers and prospective customers is the recipe for success of our networking approach. Existing customers learn more about new possibilities and prospective customers can exchange views directly and exclusively with reference users.”

The visitors to the FIS Forum Süd experienced in one single day how AUDI ans of decentralization and integration into business processes, elocution according to the ZUGFeRD standard and mobil ideas. Today, more and more custome works on a mobile basis and wish to use SAP via PC, tablet or smartphone. This is why the FIS Forum Süd gave detailed information on web-based SAP Fiori Apps; screen surfaces provided by SAP for pre-