Dear Readers,

An eventful year is drawing to a close with FIS GmbH celebrating its 20th anniversary. This is reason enough to be particularly happy about the continuing growth of FIS GmbH. During the last few months, FIS has been able to win numerous new customers, among them renowned international companies. Within the FIS Group, more than 450 employees take care of the customers’ concerns. One of them is Gerd Scheuerer, former managing director of All for One Steeb AG. He will become head of the Technical Wholesale Business Unit in January 2013.

I am convinced that we have set the right course with regard to a continuing positive development of FIS GmbH by winning this experienced colleague after the sudden death of our company’s founder Gert Lang in the middle of this year. Gerd Scheuerer is a SAP manager with profound industry expertise and excellent relations within the SAP landscape. We are extraordinarily pleased to strengthen our team with such an experienced expert.

In order to respond to the continuing increase in staff, we built a modern office complex at our headquarters in Grafenrheinfeld. In October 2012, the new building with a space of approximately 2,800 sqm intended for the offices of management, sales and distribution and marketing was opened on the FIS campus in Grafenrheinfeld.

A spacious customer lounge with seven conference rooms offers lots of room for meetings with customers and business partners. A customer parking lot as well as an attractive outdoor area with water will shortly complete the new complex.

The FIS Innovation Day 2013 is casting its shadow before. We offer it as a platform for customers and prospective customers to exchange and network experiences and know-how concerning cross-industry and wholesale-specific IT solutions at highest level — and benefit from each other. “Mobile scenarios” was one of the main topics of the last Innovation Day held in Schweinfurt in May 2011. Over 150 participants took the opportunity to become more familiar with the products and services offered by FIS GmbH.

On the occasion of the next Innovation Day taking place on May 14/15, 2013, we will present to you all new developments of the last few months and show you what you can expect from FIS in the future. Make a note of this date; the official invitation will be sent to you at the beginning of 2013.

I wish you the best of success for 2013! But before, enjoy reading our current newsletter.

Yours Truly

Ralf Bernhardt,
FIS Managing Director
Automated Invoice Management at Knauf Gips KG

With more than 150 production sites worldwide and 23,000 employees in over 40 countries, the Knauf group is one of the leading producers of building materials. Already in 1998, Knauf Gips KG had introduced an optical archive for digital documents wherein approx. 700 incoming invoices had been stored every day after having been processed.

Today, however, Knauf scans the invoices directly upon receipt, has their contents read and organizes their release via the SAP-integrated FIS/ind® workflow developed by FIS GmbH. The result: faster processing, improved overview, accrual basis and reduction of vendor dunning notices. “In particular the logical and easy-to-use FIS/ind® workflow structure has been a key factor in deciding in favor of the solution,” emphasizes Jürgen Adler, employee of G/L accounting at Knauf Gips KG. The Knauf team was particularly impressed by the extremely quick development of special requirements. “We are absolutely satisfied with the quick and smooth implementation of our specified requirements by the FIS experts,” says Jürgen Adler enthusiastically.

Event-Marathon in 2012

During the last 12 months, we have often seized the opportunity to make close contact with our customers and intensively abo...
Successful Start for FIS/edc® at BTI Befestigungstechnik

BTI Befestigungstechnik is a new FIS/edc® user. Since November 2012, the direct seller specialist for the construction industry has productively used the invoice workflow developed by FIS GmbH. Like in numerous projects before, the solution has been adapted individually and in detail to the customer’s requirements. Flexibility is one of the outstanding features of FIS/edc® and has been a key factor for BTI’s decision in favor of this product. Going live has already run successfully.

With this reference project, FIS has provided a good basis for implementing the automated invoice receipt processing in further companies of Berner Group as well and for thereby taking advantage of the high process optimization potential.

FIS-ASP Cloud Solutions with HP - Matrix

The term “Matrix” is surely well known to everyone thanks to the homonymous movie trilogy. HP has given this name to its Cloud Computing products on which FIS-ASP has launched a project with the aim of testing the new Cloud Computing possibilities in the SAP environment.

The clever combination of hardware resources, virtualization and administrative software solutions intends to automatize virtual machines incl. a complete SAP sandbox installation and to make them available at customer request.

FIS-ASP is currently implementing the required scripts and Web user interfaces in order to be able to deliver SAP sandbox instances with a key-stroke and without customer involvement. The company strives to become even faster and safer and, at the same time, to address new markets. Kilian Hümpfer (FIS-ASP) is in charge of the project management and responsible for the matrix configuration.

For the work already performed, FIS-ASP was selected by Intel and HP for the Mission-Critical Innovation Award 2012 in the Data Center Modernization category and honored with the first prize. The prize was awarded at the EMEA “HP Discovery 2012” event in Frankfurt (December 3-6, 2012).