

## SAP SALES CLOUD CHECK

# THE CRM, THAT FITS.

Exploit the full potential of SAP Sales Cloud - tailored to your requirements.

In three workshop packages, the FIS professionals find out together with you how best to use SAP Sales Cloud. Be it getting to know, checking or optimizing - FIS will definitely find the appropriate solution.

### PACKAGE 1

**„Look-and-Feel“-Workshop:** get to know SAP Sales Cloud

### PACKAGE 2

**Fit-to-Standard Workshop:** check the accuracy fit of SAP Sales Cloud

### PACKAGE 3

**Analysis & Optimizations:** individualize your systems with SAP Sales Cloud



## SAP SALES CLOUD CHECK

# PACKAGE 1: „LOOK-AND-FEEL“-WORKSHOP

### Get to know SAP Sales Cloud.

The **user acceptance** is a decisive factor for the success of a new CRM system. To give you the best opportunity to find out whether the new system suits you, your company and employees, we offer you our „**Look and Feel**“ Workshop package: test the expertise of FIS and SAP Sales Cloud!

What do you need to bring? Nothing. The FIS professionals provide system and user.



### YOUR BENEFIT:

The „Look and Feel“ Workshop package gives you insight into the application scenarios offered by SAP Sales Cloud. Find out whether the system suits you and put the FIS expertise to the test.

**DURATION: 1-2 days**

### YOU GET:

SYSTEM PROVISION AND IMPLEMENTATION

TESTING AND WORKING IN THE SYSTEM

QUESTIONS & ANSWERS AND NEXT STEPS

### „LOOK-AND-FEEL“-WORKSHOP:

- ✓ System provision
- ✓ User provision
- ✓ Demo and instructions on how to use the system
- ✓ Testing and working in the system
- ✓ Assistance beyond the workshop day
- ✓ Subsequent Question and Answer session

## SAP SALES CLOUD CHECK

# PACKAGE 2: FIT-TO-STANDARD

### Check the accuracy fit of SAP Sales Cloud

As close as possible to the standard version, as free as necessary in the individual adjustment – you should orientate to this maxim when using SAP Sales Cloud.

The „Fit to Standard“ package includes the comprehensive examination of your existing **system landscape** and established processes by the FIS professionals.

### YOUR BENEFIT:



Learn how FIS puts your requirements into practice during the implementation of SAP Sales Cloud and adjusts them individually to your existing processes and systems.

**DURATION: 1-2 days**

### YOU GET:



### LANDSCAPE CHECK

- ✓ Analysis of your existing system landscape
- ✓ Inclusion of your existing processes
- ✓ Inclusion of your data

### REQUIREMENT WORKSHOP

- ✓ Inclusion of your requirements
- ✓ Practical tests in the system
- ✓ Requirements to integration scenarios

# SAP SALES CLOUD CHECK

## PACKAGE 3: ANALYSIS & OPTIMIZATIONS

### Optimize your systems with SAP Sales Cloud

Has your system landscape grown and is it time to check existing procedures and use new functions that are currently not yet used?

You and the FIS professionals can use the **Analysis & Optimizations** package to learn how to simplify and optimize your processes and systems.

### YOUR BENEFIT:



The Analysis & Optimizations package offers a concise analysis of your systems and shows how new functions of SAP Sales Cloud and SAP Integration Suite can replace complex in-house developments.

**DURATION: 2-3 days**

### YOU GET:



### ANALYSIS WORKSHOP:

- ✓ System check SAP Sales Cloud and SAP Integration Suite
- ✓ Analysis of the current system use
- ✓ Development of optimization potentials
- ✓ Joint process workshop

### SYSTEM-CHECK:

#### SAP Sales Cloud

- reports
- Surveys
- Workflows
- Custom fields
- Custom business objects
- etc.

#### SAP Integration Suite

- Suite
- Interfaces of transmission log
- etc.

You have questions?

## Contact us



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## THE FIS-GROUP

FIS Informationssysteme und Consulting GmbH is an expanding, independent company and forms the umbrella of the FIS Group. Within this group, more than 800 employees work to make companies more modern, more economical and more competitive every day.

FIS focuses on SAP projects and the development of efficient solutions that drive digitization in companies. As one of the leading SAP system houses in the D-A-CH region, FIS is the market leader in technical wholesale with its complete solution FIS/wws.

Together with its subsidiary Medienwerft, FIS covers the entire range of SAP topics for the customer experience (CX) sector.

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